



**Darren Olson**  
**Practice Director — Cloud and Managed Services**

**Areas of expertise:**

- Cloud
- Managed Services
- Professional Services
- Channel Management

As practice director, Darren leads the Cloud and Managed Services engineering teams at OneNeck IT Solutions. He is responsible for spearheading the onboarding of new products and services, channel partnerships, sales enablement, solution architecture (pre-sales engineering) and advanced services (post-sales engineering).

Darren joined OneNeck in 2012. He is an accomplished business, IT and telecommunication professional with nearly 20 years of experience. He is committed to supporting client's business objectives and helping customers achieve success. He has experience leading technical and non-technical teams, managing customer relationships, enabling sales management, delivering pre-sales support and negotiating vendor contracts along with strategic alliances, proposals and business development.

In his free time, Darren enjoys bicycling, hunting, fishing and camping. He earned a Bachelor of Science degree in Management from the United States Military Academy, West Point in New York and, for five years, served in the United States Army. He resides in Minnesota.

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