

# Should you Make the Move to Infrastructure as a Service?

## Upgrading Hardware is Killing my Budget, but with IaaS...

- IT doesn't have to buy, maintain or upgrade software, hardware or operating systems, or worry about network configurations.
- Save big money, both up front and over time with a pay-as-you-go model. No more large cash outlays. Instead, pay only for the resources used, rather than paying set fees for services and equipment, even when they aren't being used.

## I Can't Scale my Environment Fast Enough, but with IaaS...

- Get the latest, most powerful storage, servers and networking technology available through today's IaaS providers.
- Scale up and down quickly in response to requirements, and experience added flexibility and greater agility to respond to changing opportunities and requirements.

## My Data Needs to be More Secure, but with IaaS...

- Get a higher level of security than can be implemented within your own data center.
- Take advantage of enterprise-class performance and end-to-end security with the resources, expertise and access to new security technology to help detect, thwart and mitigate attacks.

## I'm Always Getting Beat by the Competition, but with IaaS...

- Increase time to market to beat the competition with the elasticity and scalability IaaS offers. Ramp up and get the job done (and the product or service to market) more rapidly.

## My IT Staff is Stressed Out, but with IaaS...

- Take the pressure off of IT staff, who are responsible not only for the hardware and infrastructure, but also for handling requests from line-of-business (LOB) owners, application developers and engineers.
- Lighten IT's load in responding to internal requests in a timely manner, eliminating the need for LOBs to purchase externally.

## I Can't Access my System When I Need to, but with IaaS...

- It's compatible with today's anytime, anywhere work model. Since it's web-based, manage systems from anywhere, whether they are adding capacity, removing users or accessing reports.
- Give users the computing resources they need from wherever they happen to be and improve the agility of the organization as a whole.

## System Upgrade After System Upgrade, but with IaaS...

- Solve the issue of inevitable system upgrades, which can be expensive and time consuming. With IaaS, the equipment isn't your organization's problem – it's the IaaS provider's.

## My Disaster Recovery Plan Needs Help, but with IaaS...

- Get a consolidated disaster recovery infrastructure, reducing costs and increasing manageability. If disaster strikes, employees can access the same infrastructure they have always accessed via an Internet connection, from wherever they happen to be. This includes everything your organization needs to function as usual — email, web servers and critical applications.

## There's No Time to Focus on the Business, but with IaaS...

- Time, money and energy spent making technology decisions and hiring staff to manage and maintain the technology infrastructure is time now spent on growing the business. By moving infrastructure to a service-based model, you can focus your time and resources where they belong, on developing innovations in applications and solutions.