



# Alliances

*Creating Partnerships with a Purpose*

call (480) 315-3000, or visit us on the web at [www.OneNeck.com](http://www.OneNeck.com)

As the leading mid-market ERP outsourcer in the world, Alliances are a critical component of OneNeck's market strategy. Therefore, we recognize the importance of securing partnerships that enable us to deliver end-to-end solutions for our customers.

## APPLICATION ALLIANCES

OneNeck's strong partnerships with our Application Alliance Partners, ensures that we deliver seamless solutions to our customer's mission-critical applications.



As a Kameleon Consulting Partner, OneNeck delivers consulting services to service and project-centric organizations. These services range from strategic business consulting to business process review, application configuration, and implementation services.



OneNeck is one of the first outsourcers in North America to offer complete end-to-end hosting services for Microsoft Business Solution's Axapta ERP application. We manage one of the largest Axapta environments in the U.S. today with a competent group of "hard-to-find," certified Axapta resources.



As a Certified Oracle Hosting Service Provider, OneNeck's partnership demonstrates competency based on past performance. OneNeck supports all Oracle ERP products, including PeopleSoft Enterprise, JD Edwards EnterpriseOne, JD Edwards World and Oracle ERP.



Currently, OneNeck IT Services holds two Infor Alliances: As a Certified Infor Outsourced Service Provider, OneNeck is a preferred vendor to provide outsourcing services in North America. These services include the installation, implementation, application management, application and hardware hosting, support and education for Infor's software products. As an authorized Infor Service Provider, OneNeck is a preferred vendor authorized to provide consulting services in North America. These services include the implementation, installation, modification support and education of Infor's software products.

## CONSULTING ALLIANCES

OneNeck's Consulting Alliances enable us to provide best-of-breed strategic solutions for our customer's biggest challenges.



Consulting Solutions International provides staffing solutions to the Information Technology industry. By providing top quality functional and technical consultants to manage entire projects from strategic planning to software implementation and support. CSI has become an industry leader.



Since 1992, America's leading enterprises have looked to GSR for smart, responsive and efficient business solutions. A Microsoft Gold Certified Partner and a Microsoft Business Solutions Partner, GSR specializes in Microsoft Dynamics implementation and has a history of successful Microsoft Axapta and Navision implementations for companies in North America, Europe and Asia.



START provides high quality consulting resources to Microsoft Dynamics resellers, ISVs and implementation partners. Start is a North American company that hires staff in North America. Our business model is non-competitive to our partners. We commit to only providing resources through the certified MS partners and not directly to customers or non-certified partners.

## TECHNOLOGY ALLIANCES

The delivery of collaborative applications requires a proven alliance strategy with our hardware suppliers, operating system vendors, software providers, and consulting and integration partners. These partners provide technology that complement OneNeck's solutions and drive value for our customers.



OneNeck is a proud member of the Arizona Technology Council, the largest technology association in Arizona serving all tech sectors across the state.

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## TECHNOLOGY ALLIANCES

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As an authorized Dell reseller, OneNeck offers the highest quality computers available on the market today. Dell Computer Corporation is the world's Number One computer systems company and is a premier provider of products and services required for customers to build their information-technology and Internet infrastructures.

business partner



OneNeck is an authorized Hewlett-Packard Partner, specializing in the HP 9000 enterprise server product lines. HP, one of the world's leading computer companies, provides fault-tolerant servers, UNIX® servers, Linux servers, Windows® servers, storage solutions, systems management software, imaging and printing solutions, and PCs.



IBM is the global leader in information technology, providing world-class hardware and software solutions that can transform your business. OneNeck is an authorized IBM partner, specializing in the iSeries and pSeries server product lines.



Partner

Our status as a Microsoft Gold Certified Partner demonstrates industry recognition of our technical excellence, broad expertise and vendor affiliations. Gold Certified Partner status puts the full resources of Microsoft behind us to provide customers with the highest levels of technical expertise, strategic thinking, and hands-on skills.



*OneNeck Ranked No. 1  
ERP Management Outsourcer  
by the Black Book of Outsourcing  
Two Years in a Row!*

## USER ORGANIZATION MEMBERSHIPS

Our collaborative relationships and participation with various User Groups helps us sustain a two-way flow of information that is essential to providing world class support.



As a member of the Axapta User Group, OneNeck engages in value-added networking and knowledge sharing. Membership in this group provides an important conduit for learning and professional development.



The SSA Global Users - North America User Group (SSAU) is an independent, member-driven organization that provides SSA Global/Infor customers and vendors a forum in which to network, share information and help each other address their current and future application-related business needs.



Quest, the J.D. Edwards Users Group, is the independent, global organization made up of J.D. Edwards users, business partners, and vendors of complementary products. Quest's mission is to be the collective voice and advocate for J.D. Edwards customers.



Mosaic is an independent organization that embodies the strength of the collective user community to leverage information and best practices, influence the future direction of Infor's products, and provide networking and educational opportunities for all users to achieve their optimal business solutions. As an affiliate member, OneNeck is positioned to leverage its investment in Infor's products by being on the frontline of product updates and information and having unique access to Infor.

### For more information contact:

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